

## UKAA BTR EXPO PROGRAMME





## **FEATURING: BTR LAUNCH PAD**

Be part of a growing market with a potential value of £126 billion by 2028 (Knight Frank) by launching your product or service. Get an exclusive 15 or 30 minutes on stage to present to a live audience.



## FEATURING: REVERSE TRADE SHOWS

Experience unique opportunities to secure quality appointments with major purchasers through pre-booked 1:1 speed dates. For Operators & Suppliers, Investors & Suppliers and Investors Operators.

START TIME	FINISH TIME	SESSION DESCRIPTION	LOCATION
9.00AM		EVENT OPENS	
9.30AM	10.15AM	PRESENTATION  Consumer Trends in BTR. Speaker: Timothy Bannister, Rightmove	UKAA STAGE
9.30AM	11.00AM	REVERSE TRADE SHOW: OPERATORS & SUPPLIERS	MEZZANINE
10.15AM	10.30AM	<b># BTR LAUNCH PAD 1</b> The Future of Latent Defects Insurance. Speaker: Joe Gooden, BuildZone	BTR LAUNCH PAD
10.45AM	11.15AM	<b>BTR LAUNCH PAD 2</b> Zero Cost Energy Bills. Speaker: Michael Cottrell, Octopus Energy	BTR LAUNCH PAD
11.15AM	12.45PM	REVERSE TRADE SHOW: INVESTORS & SUPPLIERS	MEZZANINE
11.45AM	12.30PM	Meet the buyer: Lendlease, Greystar, Native, Dandara discuss the evolution of operational management - KPIs, gross to net and operational excellence Speakers: Ed Grimshaw, Regal Blinds (Chair)   Grace Morgan, Compass Rock   Tom Lord, Greystar   More speakers to be confirmed	UKAA STAGE
12.30PM	12.45PM	Building A Safer Future in BTR – SIB's, mail and parcel delivery compliance, Safety Letterbox Fire and Secured By Design Compliance. Speaker: Alison Orrells, Safety Letterbox	BTR LAUNCH PAD
12.45PM	14.00PM	LUNCH	
14.00PM	14.45PM	PANEL DISCUSSION:  Presentations of innovative concepts, products and services designed to transform BTR.  Speakers: Dan Foryszewski, MRI Software   Oliver Ringsby-Burgess, HPS    Darren Waitson, Nirvana   Sam Smith, Dandara   Emma Parsons, flatfair	UKAA STAGE
14.15PM	15.45PM	REVERSE TRADE SHOW: INVESTORS & OPERATORS	MEZZANINE
14.45PM	15.00PM	BTR LAUNCH PAD 4  Unleashing the Power of B2B Marketing – Making Real Estate Marketing Unboring.  Speakers: Jamie Harris (Harris Studios) and Alex Matthews (Harris Associates)	BTR LAUNCH PAD
15.00PM	15.30PM	PRESENTATION  Whole Life Costing of BTR. Speaker: Iain Murray, Cortland Consult	UKAA STAGE
15.15PM	15.45PM	<b>₩ BTR LAUNCH PAD 5</b> Financing to meet ESG objectives. GreenResi. Speaker: Anna Harper, CEO, GreenResi	BTR LAUNCH PAD
15.45PM	16.00PM	**BTR LAUNCH PAD 6  ESG & Water: Tapping Into the Future of Sustainability. Speaker: Krystian Zajac, Hero Labs	BTR LAUNCH PAD
16.00PM	17.30PM	VIP INVESTOR AND OPERATORS WORKSHOP (INVITE ONLY)	
16.00PM	16.45PM	FM FEVER:  An energetic series of facilities maintenance challenges where teams compete against each other and the clock. Host: Tim Stephen, Amber. Participants include Greystar, HPS Services & more	BTR LAUNCH PAD
17.30PM	19.00PM	DRINKS RECEPTION	