

# Agenda:

## UKAA BTR EXPO 2023

**BUILD TO RENT**

**UKAA LONDON EXPO 2023**

FOR BETTER BTR BUSINESS

START	FINISH	SESSION HELD ON MAIN STAGE	SESSION DESCRIPTION	SPEAKER NAME
08:00	10:00	REVERSE TRADE SHOW		
10:00	EXPO OPENS TO VISITORS			
10:15	10:55	Peeling back the curtain on BTR	Hannah Marsh, Co-Founder of HomeViews, will present findings from the 2023 HomeViews and Rightmove Build to Rent report which sheds light on the following topics: <ul style="list-style-type: none"> <li>How are different sub-sectors within BTR performing?</li> <li>Which facilities and services are most valued by residents, and which are most searched-for on Rightmove?</li> </ul>	Hannah Marsh, HomeViews
11:05	11:50	Call for Leadership – for better BTR business	A lively debate focusing on how purchasing decisions are being impacted by changing requirements. The pressure is coming from regulation (and this is only set to increase) and ESG / environmental targets, while funders, developers and operators are under varying degrees of pressure to deliver cleaner/better solutions.	Chair: Sophie Taysom, The Good Economy Edward Grimshaw, Regal Blinds Nisha Kerai, Legal & General Emma Gullifer, Columbia Threadneedle
12:00	12:45	Whole Life Costing – For better BTR business	The UKAA have recognised the importance of Whole Life Costing (WLC) in the context of an accelerating ESG agenda. The objective is to build a framework for UKAA members to use when evaluating how they present WLC within the ESG criteria that is becoming increasingly important to operators and funders.	Chair: Lesley Roberts, Godwin, UKAA President Iain Murray, Cortland Consult Nicholas Gill, David Phillips Adrian Kelly, LetCheck
12:45	14:15	LUNCH & NETWORKING		
14:15	15:00	FM Fever	A fun and engaging series of facilities maintenance challenges where teams compete against each and the clock. This is a must-see event where you can cheer on the teams as they race to complete seemingly simple maintenance tasks, highlighting the importance of speedy and efficient facilities management and maintenance in BTR.	Compere: Tim Stephen, Community Utilities  Companies involved: Greystar HPS Services Hybrid
15:15	16:00	Meanwhile Strategy: How to unlock value from vacant spaces	Larger sites often have commercial units that are not leased until the development is complete. This session will explore how a meanwhile strategy can deliver better BTR business, commercial and enhanced social value	Chair: Ben Tucker, Focus Camilla Cole, Founder at Hypha Studios Will Stinson, Founder at Impact Spaces Paul Belson, Equitable Homes Ed Calderhead, Focus
16:15	17:00	Optimising Net Operating Income (NOI) – For better BTR business	What will the future look like for Net Operating Income improvement now and in the future?	Chair: David Tomlinson – SAY Clare Masters – Quintain Dougie Orton-Wade – Native Residential & UKAA NW Hub Chair Mike Ord – Commscope Ruckus Fathi Mohamoud, Aparto

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17:30	20:00		DRINKS RECEPTION	
17.45			Closing comments from UKAA	Brendan Geraghty & Lesley Roberts
20:00			EVENT CLOSE	